


## College of Commerce and Business Administration

 جامعة ظفار Dhofar University	<b>Plan of Study</b>	<b>Management</b>
	B.A. in Business Administration Academic Year 2017-2018	

### Year I

Term	Course Code	Title	Credits	Pre-requisites
<b>(1) Fall</b>	BUSS 101	Principles of Management	3	FPE 103C
	BUSS 102	Principles of Financial Accounting	3	FPE 103C
	BUSS 103	Principles of Marketing	3	FPE 103C
	ENGL 101	Basic Academic English	3	FPE 103C
	MATH 103B	Mathematics for Business	3	FPM 102B
<b>Total Credits</b>			<b>15</b>	

Term	Course	Title	Credits	Pre-requisites
<b>(2) Spring</b>	BUSS 104	Principles of Management Accounting	3	BUSS 102
	BUSS 105	Principles of Financial Management	3	BUSS 102
	BUSS 106	Business Information Technology	3	BUSS 101 and FPT 102B
	ENGL 102B	English for Business I	3	ENGL 101
	MNGT 221	Organizational Behavior	3	BUSS 101
<b>Total Credits</b>			<b>15</b>	

### Year II

Term	Course	Title	Credits	Pre-requisites
<b>(3) Fall</b>	BUSS 201	Principles of Microeconomics	3	BUSS 105
	ENGL 203B	English for Business II	3	ENGL 102B
	MNGT 222	Human Resources Management	3	MNGT 221
	MNGT 223	Operations Management	3	MNGT 221
	MNGT 224	International Management	3	MNGT 221
<b>Total Credits</b>			<b>15</b>	

Term	Course	Title	Credits	Pre-requisites
<b>(4) Spring</b>	BUSS 203	Principles of Macroeconomics	3	BUSS 201
	BUSS 204	Business Law and Ethics	3	BUSS 201
	ENTR 200	Entrepreneurship - Innovation & Creativity	3	ENGL 203B or ENGL203
	MNGT 225	Leadership for Results	3	MNGT221 and MNGT 222

	MNGT 226	Total Quality Management	3	MNGT 223 and MNGT224
<b>Total Credits</b>			<b>15</b>	
<i>Summer</i>	<i>BUSS 200</i>	<i>Internship in Business (Two Months)</i>	<i>0</i>	<i>8 Weeks</i>
<b>DIPLOMA IN MANAGEMENT (60 CREDITS)</b>				