


College of Commerce and Business Administration				
	Plan of Study			Management
	B.A. in Business Administration			
Year I				
Term	Course Code	Title	Credits	Pre-requisites
(1) Fall	BUSS 101	Principles of Management	3	FPE 103C
	BUSS 102	Principles of Financial Accounting	3	FPE 103C
	BUSS 103	Principles of Marketing	3	FPE 103C
	ENGL 101	Basic Academic English	3	FPE 103C
	MATH 103B	Mathematics for Business	3	FPM 102B
Total Credits			15	
Term	Course	Title	Credits	Pre-requisites
(2) Spring	BUSS 104	Principles of Management Accounting	3	BUSS 102
	BUSS 105	Principles of Financial Management	3	BUSS 102
	BUSS 106	Business Information Technology	3	BUSS 101 and FPT 102B
	ENGL 102B	English for Business I	3	ENGL 101
	MNGT 221	Organizational Behavior	3	BUSS 101
Total Credits			15	
Year II				
Term	Course	Title	Credits	Pre-requisites
(3) Fall	BUSS 201	Principles of Microeconomics	3	BUSS 105
	ENGL 203B	English for Business II	3	ENGL 102B
	MNGT 222	Human Resources Management	3	MNGT 221
	MNGT 223	Operations Management	3	MNGT 221
	MNGT 224	International Management	3	MNGT 221
Total Credits			15	
Term	Course	Title	Credits	Pre-requisites
(4) Spring	BUSS 203	Principles of Macroeconomics	3	BUSS 201

	BUSS 204	Business Law and Ethics	3	BUSS 201
	ENTR 200	Entrepreneurship - Innovation & Creativity	3	ENGL 203B or ENGL203
	MNGT 225	Leadership for Results	3	MNGT221 and MNGT 222
	MNGT 226	Total Quality Management	3	MNGT 223 and MNGT224
Total Credits			15	
Summer	BUSS 200	Internship in Business (Two Months)	0	8 Weeks
DIPLOMA IN MANAGEMENT (60 CREDITS)				
Year III				
Term	Course	Title	Credits	Pre-requisites
(5) Fall	BUSS 304	Quantitative Methods in Business	3	MATH 103B and BUSS 203
	BUSS 306	Strategic Management	3	BUSS 203 or BUSS204
	MNGT 411	Corporate Social Responsibility	3	BUSS 204 and MNGT 226
	MNGT 412	Training and Development	3	MNGT 225 and MNGT226
	ARAB 101	Academic Writing in Arabic	3	More than 60 cr. hrs.
Total Credits			15	
Term	Course	Title	Credits	Pre-requisites
(6) Spring	BUSS 307	Statistics for Business	3	BUSS 304
	ENGL 204.	Advanced English for Academic Purposes and Research	3	ENGL 203B
	MNGT 413	Organizational Change and Development	3	MNGT 225 and MNGT226
	MNGT 414	Operation Research	3	BUSS 304
		Skills for Life (Elective)	3	More than 60 cr. hrs.
Total Credits			15	
Year IV				
Term	Course	Title	Credits	Pre-requisites
(7) Fall	BUSS 401	Research Methods	3	BUSS 307
	BUSS 312	e-Business	3	BUSS 306
	SOCS 102	Omani Society	3	More than 60 cr. hrs.
	ENGL 305	Advanced English Language and Communication Skills	3	ENGL 204.
	MNGT 415	Project Management	3	BUSS 307 and MNGT414

			Total Credits	15	
Term	Course	Title	Credits	Pre-requisites	
(8) Spring	BUSS 403	Business Environment	3	More than 90 cr. hrs.	
	BUSS 404	Final year Project	3	BUSS 401	
	MNGT 416	Special Topics in Business	3	MNGT 413	
		College Elective 1	3	More than 90 cr. hrs.	
		College Elective 2	3	More than 90 cr. hrs.	
			Total Credits	15	
BACHELOR IN MANAGEMENT (120 CREDITS)					